





BREAK THROUGH CONSULTING COACHING PROCESS

	 1 INFORMATION	 2 INSIGHT	 3 INNOVATION	 4 IMPACT
	Where are you now? Where do you want to be?	What high-impact goals will secure your vision?	What innovation will deliver breakthrough results?	Has your vision become reality?
ACTIONS	Qualitative & Quantitative Information Gathering	Insight and Learnings	Commit to Action	Measure Impact
TOOLS & ASSESSMENTS	<ul style="list-style-type: none"> • Strategic Directions® • MRG Leadership 360® • Clark Wilson 360 Survey® • Customized Stakeholder Interviews • Self-Assessment • Organizational Assessments 	<ul style="list-style-type: none"> • Review & Debrief Assessment Information • Coaching Sessions to Assimilate & Digest Feedback • Strategies & Tactics to Enhance your Leadership Performance • Coaching to Establish Top Business Imperatives 	<ul style="list-style-type: none"> • Create Action Plan Linking Individual Performance with Organizational Results • Create a Focused Communications Strategy around your Top Goals • Implement New Leadership Strategies & Tactics • Generate Quick Wins Optimizing Strengths 	<ul style="list-style-type: none"> • Conduct Interviews with Stakeholders to Re-Assess & Measure Progress • Measure Success of Action Plan Against Hard Business Metrics • Self-Assessment Against Goals
RESULTS	<ul style="list-style-type: none"> • Self-Awareness of your Thought/ Behavior Patterns and Passions • Reveals Others' Perceptions of your Leadership Style & Skills • Motivation to Enhance Leadership Style • Establishes Mutual Respect & Trust between Coach & Coachee 	<ul style="list-style-type: none"> • Recognition & Discussion of Strengths & Gaps • Identification of Mission-Critical Goals you are Passionate About • Alignment of Personal Focus with Organizational Objectives 	<ul style="list-style-type: none"> • BreakThrough Thinking Delivers Innovative Business Solutions • Increased Emotional Intelligence Advances Business Relationships • Improved Communication Creates Greater Followership 	<ul style="list-style-type: none"> • Personal Growth, Greater Fulfillment & Renewed Enthusiasm • Increased Team Energy & Focus • Constituency Motivated to Act in Support of Change Initiatives • Sustainable Delivery of High-Impact Business Results

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